

**40 HOURS TRAINING PROGRAMME ON “THE CONCEPT AND TECHNIQUES OF MEDIATION”
FOR PRACTISING LAWYERS**

VENUE:

**(LECTURE HALL NO.1, GROUND FLOOR, ACADEMIC AND ADMINISTRATIVE BUILDING,
GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 1 -18-05-2026-MONDAY (Lecture Hall No.1) (Batch 1)

NAME OF THE RESOURCE PERSONS:-

- 1. MR. AMAR BHATT**
- 2. MS. VIBHA P TEJWANI**
- 3. MR. M M MANSURI**

TIME	TOPICS
08.30 am to 08.50 am	REGISTRATION
08.50 am to 09.00 am	PRAYER
09.00 am to 09.45 am	GROUND RULES AND INTRODUCTION OF PARTICIPANTS, SUBJECT
Session 1 09.45 am to 10.45 am	Learning and Training 1. Learning 2. Principles of Learning 3. Adult Learning 4. Training 5. Mediation Training
10.45 am to 11.00 am	TEA BREAK
Session 2 11.00 am to 12.45 pm	CONFLICT: (i) Perception (ii) Conflict: Definition & Causes (iii) Management & Resolution
12.45 pm to 01.15 pm	LUNCH BREAK
Session 3(i) 01.15 pm to 02.00 pm	Role Play-1 (Savitri V. Lokesh)
Session 3(ii) 02.00 pm to 03.00 pm	Historical Perspective of ADR: Its Relevance with special reference to : (1) Section 89 CPC: Types of ADR (2) COMMERCIAL COURTS ACT, 2015
03.00 pm to 03.15 pm	TEA BREAK
Session 4 (i) 03.15 pm to 04.30 pm	MEDIATION: (1) Definition & Components (2) Difference between: Mediation & Judicial Process Mediation & Arbitration Mediation & Panchayat Mediation & LokAdalat (3) Benefits of Mediation
04.30 pm to 05.00 pm	Q and A -INTERACTIVE SESSION

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GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 2 -19-05-2026-TUESDAY (Lecture Hall No.1) (Batch 1)

NAME OF THE RESOURCE PERSONS:-

- 1. MR. AMAR BHATT**
- 2. MS. VIBHA P. TEJWANI**
- 3. MR. M. M. MANSURI**

TIME	TOPICS	Resource Persons
08.55 am to 09.00 am	PRAYER	
09.00 am to 09.30 am	Recapitulating Day 1	MR. AMAR BHATT
Session 1 (ii) 09.30 am to 10.45 am	Mediation Process & Stages A. Introduction B. Joint Session Purpose & Use	MR. M. M. MANSURI
10.45 am to 11.00 am	TEA BREAK	
Session 2 (i) 11.00 am to 11.45 am	Mediation Stages continued C. CAUCUS D. Closing (i) Settlement (ii) Non-Settlement (iii) Settlement Drafting	MS. VIBHA P. TEJWANI
Session 2 (ii) 11.45 am to 12.45 pm	Communication A. Definition & Process B. Effective and ineffective Communication C. Types & Modes of Communication a. Verbal Communication b. Non-verbal Communication	MS. VIBHA P. TEJWANI
12.45 pm to 01.15 pm	LUNCH BREAK	
Session 3(i) 01.15 pm to 02.00 pm	Role Play-2 (Meena V. Rajesh)	
Session 3(ii) 02.0 pm to 03.00 pm	D. Barriers to communication E. Communication in Mediation	MR. M. M. MANSURI
03.00 pm to 03.15 pm	TEA BREAK	
Session 4 (i) 03.15 pm to 04.30 pm	COMMUNICATION SKILLS (1) Active Listening a. Paraphrasing b. Summarising c. Neutral reframing d. Setting an agenda (2) Body Language (3) Questions (4) Empathy with neutrality	MR. AMAR BHATT
Session 4 (ii) 04.30 pm to 05.00 pm	Q and A -INTERACTIVE SESSION	

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**(LECTURE HALL NO.1, GROUND FLOOR, ACADEMIC AND ADMINISTRATIVE BUILDING,
GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 3 -20-05-2026-WEDNESDAY (Lecture Hall No.1) (Batch 1)

NAME OF THE RESOURCE PERSONS:-

- 1. MR. AMAR BHATT**
- 2. MS. VIBHA P. TEJWANI**
- 3. MR. M. M. MANSURI**

TIME	TOPICS	Resource Person
08.25 am to 08.30 am	PRAYER	
Session 1 (i) 08.30 am to 09.00 am	Recapitulating Day 2	Mr. Amar Bhatt
09.00 am to 10.15 am	NEGOTIATION a. Definition b. Negotiation Styles (i) Competitive (ii) Accommodative (iii) Avoiding (iv) Compromising (v) Collaborative c. Negotiation Skills	Mr. Amar Bhatt
10.15 am to 10.30 am	TEA BREAK	
Session 2 (i) 10.30 am to 12.15 pm	NEGOTIATION (contd... Barriers to Negotiation 1. Strategic Barrier 2. Principal & Agent barrier 3. Cognitive Barrier 4. Psychological Barrier 5. Reactive Devaluation NEGOTIATION EXERCISE	Ms. Vibha P. Tejwani
12.15 pm to 12.45 pm	LUNCH BREAK	
12.45 pm to 01:30 pm Session 3(i) 1.30 pm to 02.30 pm	Role Play-3 (Ram V. Sunil) BARGAINING & ITS TYPES a. Positional b. Distributive c. Interest based d. Integrative	Mr. M M Mansuri
02.30 pm to 02.45 pm	TEA BREAK	
Session 4 (i) 02.45 pm to 04.00 pm	IMPASSE A. Definition & Causes B. Emotional Impasse C. Substantive Impasse D. Procedural Impasse Stages of Impasse & Mediator’s reflections	Ms. Vibha P Tejwani
Session 4 (ii) 04.00 pm to 05.00 pm	Q and A -INTERACTIVE SESSION	

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GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 4 -21-05-2026-THURSDAY (Lecture Hall No.1) (Batch 1)

NAME OF THE RESOURCE PERSONS:-

- 1. MR. AMAR BHATT**
- 2. MS. VIBHA P TEJWANI**
- 3. MR. M M MANSURI**

TIME	TOPICS	Resource Persons
08.25 am to 08.30 am	PRAYER	
Session 1 (i) 08.30 am to 09.00 am	Recapitulating Day 3	MS. VIBHA P TEJWANI
Session 1 (ii) 09.00 am to 10.15 am	IMPASSE (CONTD) MANAGEMENT STRATEGIES; 1. Assessment Strategies a. Reality Testing b. Role Reversal	MR. M M MANSURI
10.15 am to 10.30 am	TEA BREAK	
Session 1 (iii) 10.30 am to 12.15 pm	2. Option Generation Strategies a. Logical Thinking b. Lateral Thinking c. Brain Storming 3. Re-directing Mediation process 4. Use of External Resources 5. Reshape Physical control of Mediation Process 6. Social skills 7. Last Resorts 8. Apology False Impasse and Impasse Avoidance	MS. VIBHA P TEJWANI
12.15 pm to 12.45 pm	LUNCH BREAK	
Session 2(i) 12.45 pm to 01:30 pm	Role Play-4 (Anita v. Suresh)	
Session 2(ii) 1.30 pm to 02.30 pm	Role of a Mediator Role of Lawyers Role of Parties Role and responsibility of a Referral Judge U/S 89 Civil Procedure Code, 1908	MR. AMAR BHATT
02.30 pm to 02.45 pm	TEA BREAK	
Session 3 (i) 02.45 pm to 04.00 pm	Professional Ethics: A. Ethical Principles for a Mediator: i) Self-Determination ii) Impartiality iii) Conflict of interest iv) Competences v) Confidentiality vi) Quality of Process vii) Recording of Settlement viii) Duties and Third parties	MS. VIBHA P TEJWANI
Session 3 (i) 04.00 am to 04.30 am	Q and A -INTERACTIVE SESSION	

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GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 5 -22-05-2026-FRIDAY (Lecture Hall No.1) (Batch 1)

NAME OF THE RESOURCE PERSONS:-

- 1. MR. AMAR BHATT**
- 2. MS. VIBHA P TEJWANI**
- 3. MR. M M MANSURI**

TIME	TOPICS	Resource Persons
09.10 am to 09.15 am	PRAYER	
Session 1 (i) 09.15 am to 09.45 am	Recapitulating Day 4	MR. AMAR BHATT
Session 1 (ii) 09.45 am to 10.45 am	B. Ethical Principles for Judicial Mediators C. Ethical Principles for Advocate Mediators	MR. M. M. MANSURI
Session 1 (iii) 10.45 am to 11.15 am	Issue Identification-Identifying the underlying issue	MS. VIBHA P. TEJWANI
11.15 am to 11.30 am	TEA BREAK	
Session 2 (i) 11.30 am to 01.00 pm	Relevant Judgments on Mediation and Commercial Court and Global Trends qua Mediation	MR. AMAR BHATT
01.00 pm to 01.30 pm	LUNCH BREAK	
Session 2(ii) 01.30 pm to 02:30 pm	Role Play-5 (Mohan V Soft Drinks Co)	
Session 3(i) 02.30 pm to 03.00 pm	INTERACTIVE SESSION AND CONCLUDING REMARKS	
03.00 pm onwards	VALEDICTORY FUNCTION & FEEDBACK FROM PARTICIPANTS & TRAINERS	

**40 HOURS TRAINING PROGRAMME ON “THE CONCEPT AND TECHNIQUES OF MEDIATION”
FOR PRACTISING LAWYERS**

VENUE:

**(LECTURE HALL NO.3, GROUND FLOOR, ACADEMIC AND ADMINISTRATIVE BUILDING,
GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 1 -18-05-2026-MONDAY (Lecture Hall No.3) (Batch 2)

NAME OF THE RESOURCE PERSONS:-

- 1. MR. HARDIK SONI**
- 2. MS. DIPMALA DESAI**
- 3. MS. JYOTI BHATT**

TIME	TOPICS
08.30 am to 08.50 am	REGISTRATION
08.50 am to 09.00 am	PRAYER
09.00 am to 09.45 am	GROUND RULES AND INTRODUCTION OF PARTICIPANTS, SUBJECT
Session 1 09.45 am to 10.45 am	Learning and Training 1. Learning 2. Principles of Learning 3. Adult Learning 4. Training 5. Mediation Training
10.45 am to 11.00 am	TEA BREAK
Session 2 11.00 am to 12.45 pm	CONFLICT: (i) Perception (ii) Conflict: Definition & Causes (iii) Management & Resolution
12.45 pm to 01.15 pm	LUNCH BREAK
Session 3(i) 01.15 pm to 02.00 pm	Role Play-1 (Savitri V. Lokesh)
Session 3(ii) 02.00 pm to 03.00 pm	Historical Perspective of ADR: Its Relevance with special reference to : (1) Section 89 CPC: Types of ADR (2) COMMERCIAL COURTS ACT, 2015
03.00 pm to 03.15 pm	TEA BREAK
Session 4 (i) 03.15 pm to 04.30 pm	MEDIATION: (1) Definition & Components (2) Difference between: Mediation & Judicial Process Mediation & Arbitration Mediation & Panchayat Mediation & LokAdalat (3) Benefits of Mediation
04.30 pm to 05.00 pm	Q and A -INTERACTIVE SESSION

**40 HOURS TRAINING PROGRAMME ON “THE CONCEPT AND TECHNIQUES OF MEDIATION”
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VENUE:

**(LECTURE HALL NO.3, GROUND FLOOR, ACADEMIC AND ADMINISTRATIVE BUILDING,
GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 2 -19-05-2026-TUESDAY (Lecture Hall No.3) (Batch 2)

NAME OF THE RESOURCE PERSONS:-

- 1. MR. HARDIK SONI**
- 2. MS. DIPMALA DESAI**
- 3. MS. JYOTI BHATT**

TIME	TOPICS	RESOURCE PERSONS
08.55 am to 09.00 am	PRAYER	
09.00 am to 09.30 am	Recapitulating Day 1	MR. HARDIK SONI
Session 1 (ii) 09.30 am to 10.45 am	Mediation Process & Stages A. Introduction B. Joint Session Purpose & Use	MS. JYOTI BHATT
10.45 am to 11.00 am	TEA BREAK	
Session 2 (i) 11.00 am to 11.45 am	Mediation Stages continued C. CAUCUS D. Closing (i) Settlement (ii) Non-Settlement (iii) Settlement Drafting	MR. HARDIK SONI
Session 2 (ii) 11.45 am to 12.45 pm	Communication A. Definition & Process B. Effective and ineffective Communication C. Types & Modes of Communication a. Verbal Communication b. Non-verbal Communication	MS. DIPMALA DESAI
12.45 pm to 01.15 pm	LUNCH BREAK	
Session 3(i) 01.15 pm to 02.00 pm	Role Play-2 (Meena V. Rajesh)	
Session 3(ii) 02.0 pm to 03.00 pm	D. Barriers to communication E. Communication in Mediation	MS. DIPMALA DESAI
03.00 pm to 03.15 pm	TEA BREAK	
Session 4 (i) 03.15 pm to 04.30 pm	COMMUNICATION SKILLS (1) Active Listening a. Paraphrasing b. Summarising c. Neutral reframing d. Setting an agenda (2) Body Language (3) Questions (4) Empathy with neutrality	MR. HARDIK SONI
Session 4 (ii) 04.30 pm to 05.00 pm	Q and A -INTERACTIVE SESSION	

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GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 3 -20-05-2026-WEDNESDAY (Lecture Hall No.3) (Batch 2)

NAME OF THE RESOURCE PERSONS:-

- 1. MR. HARDIK SONI**
- 2. MS. DIPMALA DESAI**
- 3. MS. JYOTI BHATT**

TIME	TOPICS	Resource Person
08.40 am to 08.45 am	PRAYER	
Session 1 (i) 08.45 am to 09.15 am	Recapitulating Day 2	
09.15 am to 10.30 am	NEGOTIATION a. Definition b. Negotiation Styles (i) Competitive (ii) Accommodative (iii) Avoiding (iv) Compromising (v) Collaborative c. Negotiation Skills	Mr. Hardik Soni
10.30 am to 10.45 am	TEA BREAK	
Session 2 (i) 10.45 am to 12.30 pm	NEGOTIATION (contd... Barriers to Negotiation 1. Strategic Barrier 2. Principal & Agent barrier 3. Cognitive Barrier 4. Psychological Barrier 5. Reactive Devaluation NEGOTIATION EXERCISE	Ms. Dipmala Desai
12.30 pm to 01.00 pm	LUNCH BREAK	
01.00 pm to 01:45 pm Session 3(i) 01.45 pm to 02.45 pm	Role Play-3 (Ram V. Sunil) BARGAINING & ITS TYPES a. Positional b. Distributive c. Interest based d. Integrative	Mr. Hardik Soni
02.45 pm to 03.00 pm	TEA BREAK	
Session 4 (i) 03.00 pm to 04.15 pm	IMPASSE A. Definition & Causes B. Emotional Impasse C. Substantive Impasse D. Procedural Impasse Stages of Impasse & Mediator’s reflections	Ms. Jyoti Bhatt
Session 4 (ii) 04.15 pm to 04.45 pm	Q and A -INTERACTIVE SESSION	

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GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 4 -21-05-2026-THURSDAY (Lecture Hall No.3) (Batch 2)

NAME OF THE RESOURCE PERSONS:-

- 1. MR. HARDIK SONI**
- 2. MS. DIPMALA DESAI**
- 3. MS. JYOTI BHATT**

TIME	TOPICS	
08.40 am to 08.45 am	PRAYER	
Session 1 (i) 08.45 am to 09.15 am	Recapitulating Day 3	MS. DIPMALA DESAI
Session 1 (ii) 09.15 am to 10.30 am	IMPASSE (CONTD) MANAGEMENT STRATEGIES; 1. Assessment Strategies a. Reality Testing b. Role Reversal	MS. JYOTI BHATT
10.30 am to 10.45 am	TEA BREAK	
Session 1 (iii) 10.45 am to 12.30 pm	2. Option Generation Strategies a. Logical Thinking b. Lateral Thinking c. Brain Storming 3. Re-directing Mediation process 4. Use of External Resources 5. Reshape Physical control of Mediation Process 6. Social skills 7. Last Resorts 8. Apology False Impasse and Impasse Avoidance	MS. DIPMALA DESAI
12.30 pm to 01.00 pm	LUNCH BREAK	
Session 2(i) 01.00 pm to 01:45 pm	Role Play-4 (Anita v. Suresh)	
Session 2(ii) 01.45 pm to 02.45 pm	Role of a Mediator Role of Lawyers Role of Parties Role and responsibility of a Referral Judge U/S 89 Civil Procedure Code, 1908	MR. HARDIK SONI
02.45 pm to 03.00 pm	TEA BREAK	
Session 3 (i) 03.00 pm to 04.15 pm	Professional Ethics: A. Ethical Principles for a Mediator: i) Self-Determination ii) Impartiality iii) Conflict of interest iv) Competences v) Confidentiality vi) Quality of Process vii) Recording of Settlement viii) Duties and Third parties	MS. JYOTI BHATT
04.15 pm to 04.45 pm	Q and A -INTERACTIVE SESSION	

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DAY 5 -22-05-2026-FRIDAY (Lecture Hall No.3) (Batch 2)

NAME OF THE RESOURCE PERSONS:-

- 1. MR. HARDIK SONI**
- 2. MS. DIPMALA DESAI**
- 3. MS. JYOTI BHATT**

TIME	TOPICS	Resource Persons
09.10 am to 09.15 am	PRAYER	
Session 1 (i) 09.15 am to 09.45 am	Recapitulating Day 4	MS. JYOTI BHATT
Session 1 (ii) 09.45 am to 10.45 am	B. Ethical Principles for Judicial Mediators C. Ethical Principles for Advocate Mediators	MS. JYOTI BHATT
Session 1 (iii) 10.45 am to 11.15 am	Issue Identification-Identifying the underlying issue	MS. DIPMALA DESAI
11.15 am to 11.30 am	TEA BREAK	
Session 2 (i) 11.30 am to 01.00 pm	Relevant Judgments on Mediation and Commercial Court and Global Trends qua Mediation	MR. HARDIK SONI
01.00 pm to 01.30 pm	LUNCH BREAK	
Session 2(ii) 01.30 pm to 02:30 pm	Role Play-5 (Mohan V Soft Drinks Co)	
Session 3(i) 02.30 pm to 03.00 pm	INTERACTIVE SESSION AND CONCLUDING REMARKS	
03.00 pm onwards	VALEDICTORY FUNCTION & FEEDBACK FROM PARTICIPANTS & TRAINERS	

**40 HOURS TRAINING PROGRAMME ON “THE CONCEPT AND TECHNIQUES OF MEDIATION”
FOR PRACTISING LAWYERS**

VENUE:

**(LECTURE HALL NO.4, GROUND FLOOR, ACADEMIC AND ADMINISTRATIVE BUILDING,
GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 1 -18-05-2026-MONDAY (Lecture Hall No.4) (Batch 3)

NAME OF THE RESOURCE PERSONS:-

- 1. MRS. PRIYA VAKIL**
- 2. MS. VAIDEHI K TRIVEDI**
- 3. MR. PATHIK ACHARYA**

TIME	TOPICS
08.30 am to 08.50 am	REGISTRATION
08.50 am to 09.00 am	PRAYER
09.00 am to 09.45 am	GROUND RULES AND INTRODUCTION OF PARTICIPANTS, SUBJECT
Session 1 09.45 am to 10.45 am	Learning and Training 1. Learning 2. Principles of Learning 3. Adult Learning 4. Training 5. Mediation Training
10.45 am to 11.00 am	TEA BREAK
Session 2 11.00 am to 12.45 pm	CONFLICT: (i) Perception (ii) Conflict: Definition & Causes (iii) Management & Resolution
12.45 pm to 01.15 pm	LUNCH BREAK
Session 3(i) 01.15 pm to 02.00 pm	Role Play-1 (Savitri V. Lokesh)
Session 3(ii) 02.00 pm to 03.00 pm	Historical Perspective of ADR: Its Relevance with special reference to : (1) Section 89 CPC: Types of ADR (2) COMMERCIAL COURTS ACT, 2015
03.00 pm to 03.15 pm	TEA BREAK
Session 4 (i) 03.15 pm to 04.30 pm	MEDIATION: (1) Definition & Components (2) Difference between: Mediation & Judicial Process Mediation & Arbitration Mediation & Panchayat Mediation & LokAdalat (3) Benefits of Mediation
04.30 pm to 05.00 pm	Q and A -INTERACTIVE SESSION

**40 HOURS TRAINING PROGRAMME ON “THE CONCEPT AND TECHNIQUES OF MEDIATION”
FOR PRACTISING LAWYERS**

VENUE:

**(LECTURE HALL NO.4, GROUND FLOOR, ACADEMIC AND ADMINISTRATIVE BUILDING,
GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 2 -19-05-2026-TUESDAY (Lecture Hall No.4) (Batch 3)

NAME OF THE RESOURCE PERSONS:-

- 1. MRS. PRIYA VAKIL**
- 2. MS. VAIDEHI K. TRIVEDI**
- 3. MR. PATHIK ACHARYA**

TIME	TOPICS	
08.55 am to 09.00 am	PRAYER	
09.00 am to 09.30 am	Recapitulating Day 1	
Session 1 (ii) 09.30 am to 10.45 am	Mediation Process & Stages A. Introduction B. Joint Session Purpose & Use	MR. PATHIK ACHARYA
10.45 am to 11.00 am	TEA BREAK	
Session 2 (i) 11.00 am to 11.45 am	Mediation Stages continued C. CAUCUS D. Closing (i) Settlement (ii) Non-Settlement (iii) Settlement Drafting	MS. VAIDEHI K. TRIVEDI
Session 2 (ii) 11.45 am to 12.45 pm	Communication A. Definition & Process B. Effective and ineffective Communication C. Types & Modes of Communication a. Verbal Communication b. Non-verbal Communication	MS. VAIDEHI K. TRIVEDI
12.45 pm to 01.15 pm	LUNCH BREAK	
Session 3(i) 01.15 pm to 02.00 pm	Role Play-2 (Meena V. Rajesh)	
Session 3(ii) 02.0 pm to 03.00 pm	D. Barriers to communication E. Communication in Mediation	MR. PATHIK ACHARYA
03.00 pm to 03.15 pm	TEA BREAK	
Session 4 (i) 03.15 pm to 04.30 pm	COMMUNICATION SKILLS (1) Active Listening a. Paraphrasing b. Summarising c. Neutral reframing d. Setting an agenda (2) Body Language (3) Questions (4) Empathy with neutrality	MRS. PRIYA VAKIL
Session 4 (ii) 04.30 pm to 05.00 pm	Q and A -INTERACTIVE SESSION	

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**(LECTURE HALL NO.4, GROUND FLOOR, ACADEMIC AND ADMINISTRATIVE BUILDING,
GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 3 -20-05-2026-WEDNESDAY (Lecture Hall No.4) (Batch 3)

NAME OF THE RESOURCE PERSONS:-

- 1. MRS. PRIYA VAKIL**
- 2. MS. VAIDEHI K TRIVEDI**
- 3. MR. PATHIK ACHARYA**

TIME	TOPICS	Resource Person
08.55 am to 09.00 am	PRAYER	
Session 1 (i) 09.00 am to 09.30 am	Recapitulating Day 2	Ms. Vaidehi K Trivedi
09.30 am to 10.45 am	NEGOTIATION a. Definition b. Negotiation Styles (i) Competitive (ii) Accommodative (iii) Avoiding (iv) Compromising (v) Collaborative c. Negotiation Skills	Mrs. Priya Vakil
10.45 am to 11.00 am	TEA BREAK	
Session 2 (i) 11.00 am to 12.45 pm	NEGOTIATION (contd... Barriers to Negotiation 1. Strategic Barrier 2. Principal & Agent barrier 3. Cognitive Barrier 4. Psychological Barrier 5. Reactive Devaluation NEGOTIATION EXERCISE	Ms. Vaidehi K Trivedi
12.45 pm to 01.15 pm	LUNCH BREAK	
01.15 pm to 02:00 pm Session 3(i) 02.00 pm to 03.00 pm	Role Play-3 (Ram V. Sunil) BARGAINING & ITS TYPES a. Positional b. Distributive c. Interest based d. Integrative	Mr. Pathik Acharya
03.00 pm to 03.15 pm	TEA BREAK	
Session 4 (i) 03.15 pm to 04.30 pm	IMPASSE A. Definition & Causes B. Emotional Impasse C. Substantive Impasse D. Procedural Impasse Stages of Impasse & Mediator’s reflections	Ms. Vaidehi K Trivedi
Session 4 (ii) 04.30 pm to 05.00 pm	Q and A -INTERACTIVE SESSION	

**40 HOURS TRAINING PROGRAMME ON “THE CONCEPT AND TECHNIQUES OF MEDIATION”
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VENUE:

**(LECTURE HALL NO.4, GROUND FLOOR, ACADEMIC AND ADMINISTRATIVE BUILDING,
GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 4 -21-05-2026- THURSDAY (Lecture Hall No.4) (Batch 3)

NAME OF THE RESOURCE PERSONS:-

- 1. MRS. PRIYA VAKIL**
- 2. MS. VAIDEHI K TRIVEDI**
- 3. MR. PATHIK ACHARYA**

TIME	TOPICS	
08.55 am to 09.00 am	PRAYER	
Session 1 (i) 09.00 am to 09.30 am	Recapitulating Day 3	MRS. PRIYA VAKIL
Session 1 (ii) 09.30 am to 10.45 am	IMPASSE (CONTD) MANAGEMENT STRATEGIES; 1. Assessment Strategies a. Reality Testing b. Role Reversal	MR. PATHIK ACHARYA
10.45 am to 11.00 am	TEA BREAK	
Session 1 (iii) 11.00 am to 12.45 pm	2. Option Generation Strategies a. Logical Thinking b. Lateral Thinking c. Brain Storming 3. Re-directing Mediation process 4. Use of External Resources 5. Reshape Physical control of Mediation Process 6. Social skills 7. Last Resorts 8. Apology False Impasse and Impasse Avoidance	MS. VAIDEHI K TRIVEDI
12.45 pm to 01.15 pm	LUNCH BREAK	
Session 2 (i) 01.15 pm to 02:00 pm	Role Play-4 (Anita v. Suresh)	
Session 2 (i) 02.00 pm to 03.00 pm	Role of a Mediator Role of Lawyers Role of Parties Role and responsibility of a Referral Judge U/S 89 Civil Procedure Code, 1908	MRS. PRIYA VAKIL
03.00 pm to 03.15 pm	TEA BREAK	
Session 3 (i) 03.15 pm to 04.30 pm	Professional Ethics: A. Ethical Principles for a Mediator: i) Self-Determination ii) Impartiality iii) Conflict of interest iv) Competences v) Confidentiality vi) Quality of Process vii) Recording of Settlement viii) Duties and Third parties	MS. VAIDEHI K TRIVEDI
Session 3 (ii) 04.30 pm to 05.00 pm	Q and A -INTERACTIVE SESSION	

**40 HOURS TRAINING PROGRAMME ON “THE CONCEPT AND TECHNIQUES OF MEDIATION”
FOR PRACTISING LAWYERS**

VENUE:

**(LECTURE HALL NO.4, GROUND FLOOR, ACADEMIC AND ADMINISTRATIVE BUILDING,
GUJARAT STATE JUDICIAL ACADEMY CAMPUS, HIGH COURT OF GUJARAT, AHMEDABAD)**

DAY 5 -22-05-2026- FRIDAY (Lecture Hall No.4) (Batch 3)

NAME OF THE RESOURCE PERSONS:-

- 1. MRS. PRIYA VAKIL**
- 2. MS. VAIDEHI K TRIVEDI**
- 3. MR. PATHIK ACHARYA**

TIME	TOPICS	Resource Persons
09.10 am to 09.15 am	PRAYER	
Session 1 (i) 09.15 am to 09.45 am	Recapitulating Day 4	MRS. PRIYA VAKIL
Session 1 (ii) 09.45 am to 10.45 am	B. Ethical Principles for Judicial Mediators C. Ethical Principles for Advocate Mediators	MR. PATHIK ACHARYA
Session 1 (iii) 10.45 am to 11.15 am	Issue Identification-Identifying the underlying issue	MS. VAIDEHI K TRIVEDI
11.15 am to 11.30 am	TEA BREAK	
Session 2 (i) 11.30 am to 01.00 pm	Relevant Judgments on Mediation and Commercial Court and Global Trends qua Mediation	MRS. PRIYA VAKIL
01.00 pm to 01.30 pm	LUNCH BREAK	
Session 2(ii) 01.30 pm to 02:30 pm	Role Play-5 (Mohan V Soft Drinks Co)	
Session 3(i) 02.30 pm to 03.00 pm	INTERACTIVE SESSION AND CONCLUDING REMARKS	
03.00 pm onwards	VALEDICTORY FUNCTION & FEEDBACK FROM PARTICIPANTS & TRAINERS	